

How Lionize grew an award-winning specialty food brand's influencer marketing program.



## Challenge

marketing ROI Decrease their overall

Increase their

agency partner costs Identify opportunities for long-term influencer



partnerships Taste Republic partnered with Lionize to build their social credibility in order to maximize their investment in creating a social ambassador



program to promote Taste Republic's pasta brands.











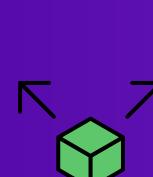




## Build a team of partners through Lionize, the influencers

post about their experience.

Campaign Structure



The team was set on continuing to expand their influencer program after seeing the results of their initial campaign. Next was a nationwide program to promote product sales at Whole Foods.

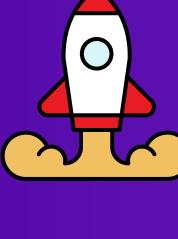
increase their marketing budget in order to collaborate

with well-known influencer @jenselter via her popular

food account @idreamaboutfood. This collaboration is

Based on the success, Taste Republic decided to

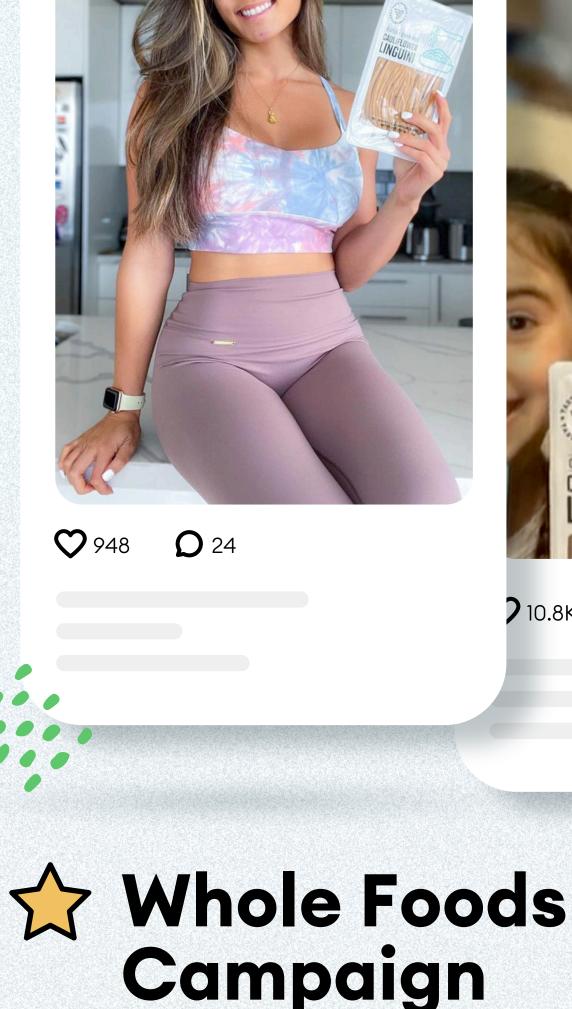
were prompted to purchase the item at Sam's Club and

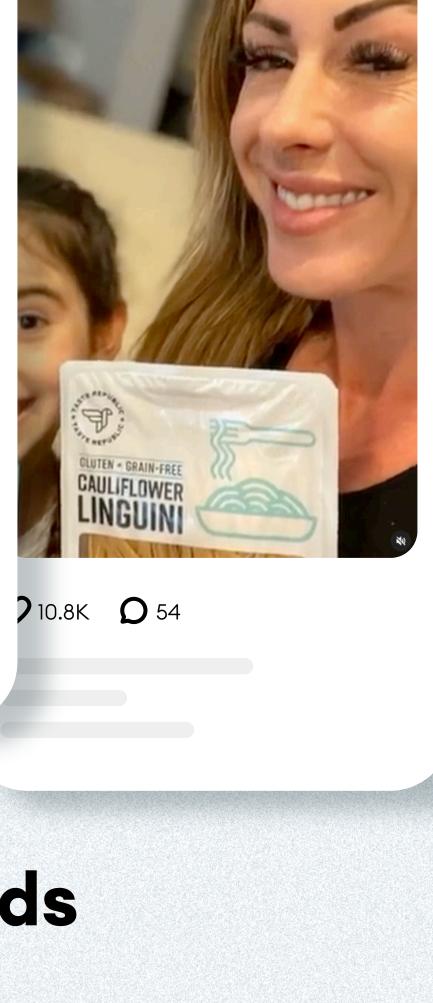


just the beginning of Taste Republic's ability to attract and collaborate with more prominent creators with greater reach, engagement, and reputation.



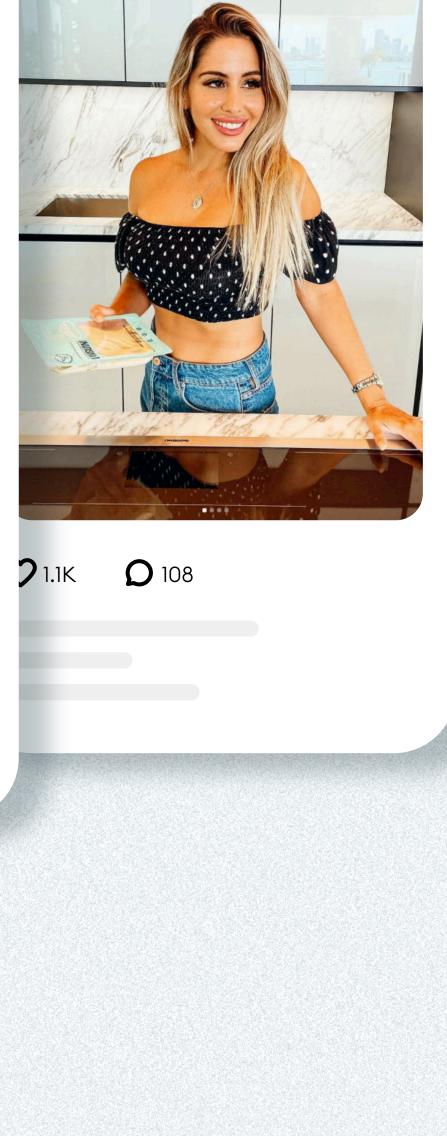
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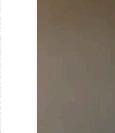


jeniraitzgreenhill

jaimeosheafitness



yourfavoritebolivian

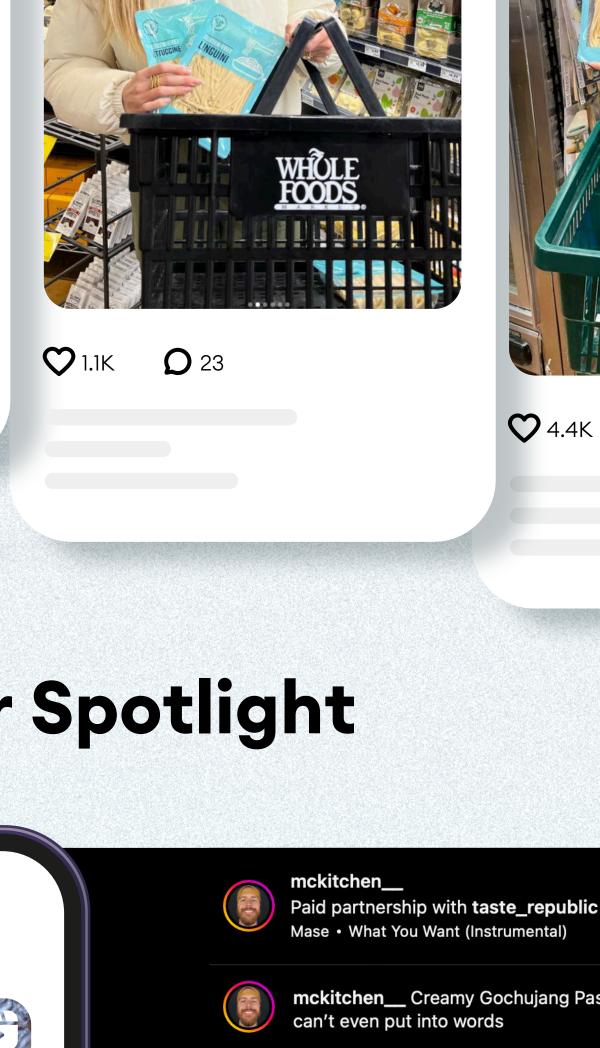


## 8

jennifercmessina



mckitchen



2 tbsp gochujang

3 tbsp Mayonaise

2-3 tbsp brown sugar

1 tbsp Salt for pasta water

recipe)

Add a comment...

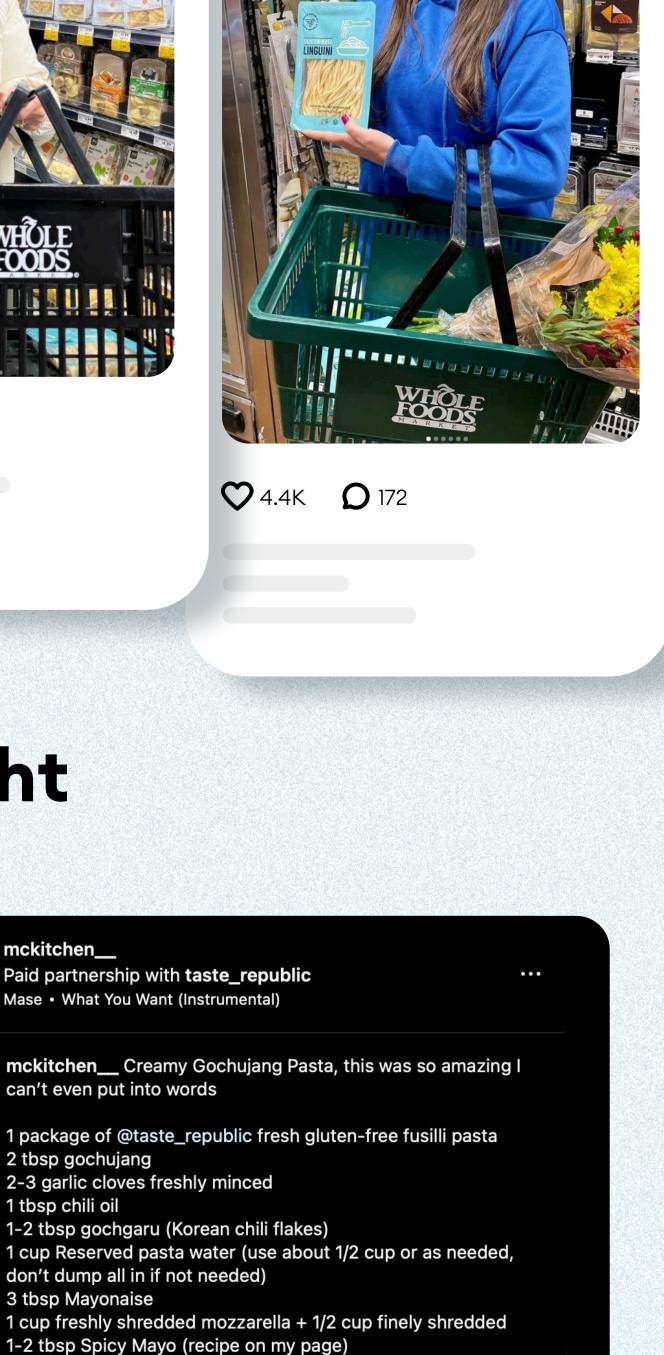
Furikake of your choice (mine has bonito flakes in it for this

Cook pasta according to package. I prefer it pulled out at 2

use what you need in the next steps, not the full amount.

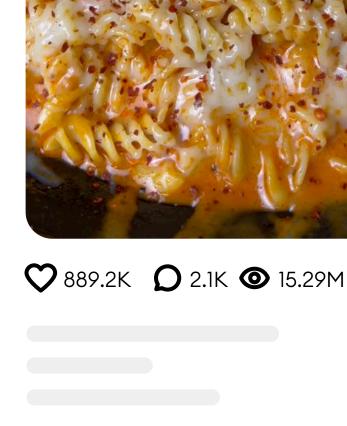
minutes. Scoop out 1 cup of pasta water before draining, you'll

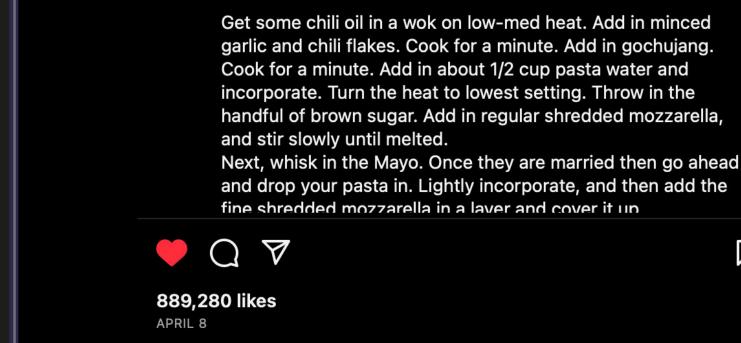
1 tbsp chili oil



debbyoliverbenites











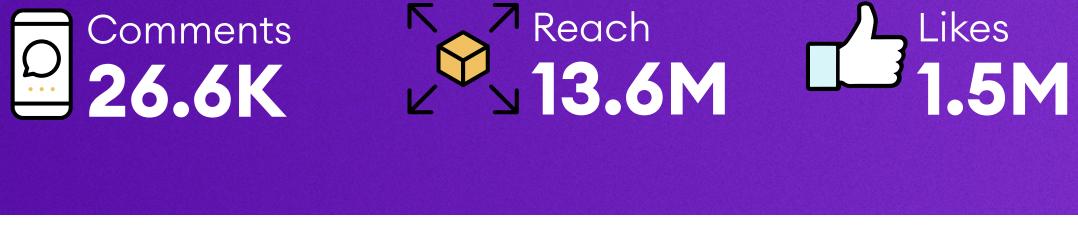


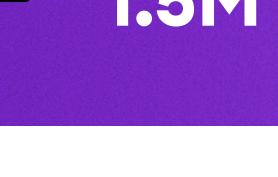
 $\Box$ 

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Interested in learning how Lionize can supercharge your influencer marketing?